LOCATION: Rabat, Morocco. Some travel may be required depending on project needs.

WORK PERMIT: Candidates must have the right to work in Morocco for this position

NUMBER OF POSITIONS: Multiple

TERM: Long-term full-time position (CDI)

EXPECTED STARTING DATE: Flexible in Q2 2021

APPLICATION DEADLINE: Applications will be considered on a rolling basis until all positions are filled.

ANALYST

ABOUT US

Instiglio is a non-profit consulting firm whose goal is to reshape expectations, raise performance standards, and maximize the impact of the development community. To do so, since our founding in 2012, we have been pioneering novel Results-Based Financing (RBF) and Performance Management approaches in developing countries to ensure that every dollar invested in solutions to poverty has the greatest possible impact. Instiglio is helping to build a global results movement in major social sectors, including livelihoods, agriculture, education, health, employment, and governance.

During our journey, we have worked with a range of actors; including governments (e.g., Governments of Colombia, Peru, Morocco, and Egypt), multilateral development banks (e.g., World Bank, Inter-American Development Bank), development aid agencies (e.g., USAID, MCC, DFID, GAC, SECO), service providers (e.g., Educate Girls, Mercy Corps, World Vision), and private foundations (e.g., IKEA Foundation, UBS Optimus Foundation, Fundación Corona, Fundación Bancolombia).

Instiglio has successfully launched Results-Based Financing projects in over 25 Latin American, African, and South Asian countries, totaling over US $500 million tied to results. Particularly important milestones include the world’s first Development Impact Bond (education, India); the first Social Impact Bond launched in a middle-income country (workforce development, Colombia); the first Outcomes Fund (poverty graduation, Kenya and Uganda); and the launch of performance-based contracts with governments in Africa (employability, Morocco). Instiglio has also advised pioneer Results-Based Financing transactions in the areas of agriculture and rural development in Colombia and Peru with the Canadian (GAC) and Swiss (SECO) development aid agencies, respectively. In addition, Instiglio has increasingly supported governments in strengthening their own systems of delivery through multi-year reform processes.

We are a diverse team of 50+ people, representing 10+ nationalities, with offices in Kenya, Morocco, Colombia, Peru, and the USA. Our team of practitioners has extensive development and government experience, including previous roles in impact evaluation (e.g., J-PAL), development banks (e.g., World Bank), country governments (e.g., Rwanda Ministry of Finance, Colombia’s National Planning Department, Congress of Colombia), and research (e.g., Harvard’s Center for International Development).

THE ROLE

The Morocco office is Instiglio’s newest office, where we are leading exciting engagements with ministries and donors to transform social service delivery across a range of sectors. Morocco offers an environment ripe for RBF: a strong focus on results, strong government capabilities, and interest from key players to support RBF. Our projects are an opportunity to position Morocco as a leading country in the use of RBF, generate critical learnings, and create a blueprint for improved institutional performance.
Instiglio offers a unique work experience at the intersection of the private, public, and social sectors. We provide analysts the opportunity to engage with a fast-paced results-oriented environment; experience first-hand the fundamentals of a growing global business; and contribute to the momentum of the results movement in international development.

Analysts in the Morocco office will join a growing, entrepreneurial team. Within the team, Analysts will work directly with a team composed of a project lead, project manager(s), senior associates, and/or associates to deliver high-quality services. As an analyst, you will:

- Prepare deliverables and high-quality presentations for clients, with the team
- Conduct literature reviews and synthesis of the findings
- Execute qualitative and quantitative data analysis
- Support Business Development initiatives in Morocco, French-speaking Africa, and MENA

THE PROFILE

We are growing a team of resourceful go-getters that are driven by our mission, curious about the world, and dedicated to a life of learning. An ideal candidate will have:

MINIMUM REQUIREMENTS

- **Work experience:**
  - 1-2 years of work experience.
  - Experience in data analysis and management.
  - Experience in quantitative and qualitative research.
- **Education:** BAC +4 or BAC +5 in Economics, Statistics, Social Sciences, Business, or related areas.
- **Language skills:** Full written and oral working proficiency in French (C2) and English (C2).
- **Skills:**
  - Good oral and written communication.
  - Ability to synthesize technical information into simple concepts and analyze information critically.
  - Good level of proficiency working with Microsoft suite (Excel / PowerPoint / Word).
  - Passion for social work and the mission of Instiglio.

PREFERRED QUALIFICATIONS

- Master’s degree in economics or a related field is a strong plus.
- **Experience:** Experience as a research assistant is a plus.
- **Skills:**
  - Empathy towards social issues, and commitment to help resolve them.
  - Teamwork skills with the ability to work autonomously.
- **Language:** Fluency in Arabic (written and oral) is a strong plus.

HOW TO APPLY

Please apply [here](#), submitting your **CV and cover letter** (in English). In your cover letter answer the following questions: (1) Why are you a good fit for this role? (2) What is your motivation to apply to Instiglio?

Please note, only candidates selected for an interview will be contacted.